

2026

Industry Member
Application



Industry **Membership**

WHAT IS AN INDUSTRY MEMBERSHIP?

Industry Member status is available to North American-based wellsite service and supply companies and manufacturers, with at least 50% of its sales in the drilling, production, refining, and/or pipeline segments of the petroleum industry. Annual dues are based on dollar volume sales to those segments. A candidate company must also have the endorsement of two Energy Workforce Directors.

WHAT IS AN ALLIED MEMBERSHIP?

Allied Member status is available to North American-based companies or individuals who supply services, informational products, materials or equipment to industry members of the Association or purchase products or services from industry members of the Association. A candidate company must also have the endorsement of two Energy Workforce Directors.

BECOMING A MEMBER

Joining Energy Workforce as an Industry Member can be done in three easy steps:

1. Confirm your company is eligible for industry membership:
To be eligible for Industry Membership status, a company must be a manufacturer, oilfield service or supply company, with at least 50% of its sales going to drilling, production, refining and/or pipeline segments of the petroleum industry.
2. Find two members of the Energy Workforce Board of Directors and Advisory Board to write a letter of recommendation on your behalf. A list of current board members can be found by visiting our website.
3. Complete and send this application to:

EMAIL

rashley@energyworkforce.org

WEB

Visit www.energyworkforce.org and complete the membership application online.

MAIL

Energy Workforce & Technology Council
10497 Town & Country Way, Suite 925
Houston, TX 77024

Industry Membership Application

To Whom it May Concern,

The undersigned* hereby applies for membership in the Energy Workforce & Technology Council in accordance with the provisions of such Council's bylaws.

We are submitting the information about the nature of our business, as requested. We are of the opinion that our firm qualifies for industry membership in Energy Workforce, and we have requested two letters of recommendation from Directors of the Council as references.

ATTEST

Signed* _____ Date _____

Name _____ Title _____

Company Name _____

Email Address _____

(If the applicant is a partnership, the application should be signed in the name of the partnership by one or more partners. If the applicant is a corporation, the application should be signed in the name of the corporation by the president or vice president.)

APPLICANT

Company Name _____

Principal Business Address _____

Phone _____ Fax _____

Primary Contact _____ Email _____

*Administrative Contact _____ Email _____

Estimated Number of Employees: U.S. _____ International _____

*This contact will have access to update the company profile.

PRINCIPAL OFFICERS

Name _____ Title _____

Name _____ Title _____

Name _____ Title _____

Description of products or services (In particular, list those products or services sold exclusively to the drilling and production segments or to the oil and gas industry.) _____

What percentage of total business is exclusively oil and gas industry? _____%

Industry Membership

The schedule of dues for the Energy Workforce & Technology Council is based upon a graduated scale of gross global sales revenue related to petroleum or natural gas activities for the preceding year. For example, 2026 dues are based on 2025 sales revenue.

Total dues are based upon the amount from the dues schedule below.

Please indicate the range below that applies to your company's gross global sales revenue to the petroleum or natural gas industries, as a manufacturer, services or supply company in the oilfield services and equipment sector.

The 1993 Budget Reconciliation Act included a provision that would make a portion of association dues allocated to government relations non-deductible. The Council has elected to make a payment in lieu of taxes that will permit all Council members to fully deduct dues as a business expense.

THIS FORM MUST ACCOMPANY YOUR PAYMENT

Company Name _____

Primary Contact _____ Phone _____ Email _____

Administrative Contact _____ Phone _____ Email _____

Corporate Address _____

Previous Year Gross Global Sales Revenue _____

SCHEDULE OF BASE ANNUAL DUES

Gross Sales in 2025		2026 Dues
More Than	Less Than	Rate
<input type="radio"/> \$0	\$5 Million	\$3,300
<input type="radio"/> \$5 Million	\$10 Million	\$4,900
<input type="radio"/> \$10 Million	\$50 Million	\$10,100
<input type="radio"/> \$50 Million	\$250 Million	\$13,400
<input type="radio"/> \$250 Million	\$500 Million	\$20,100
<input type="radio"/> \$500 Million	\$1 Billion	\$28,000
<input type="radio"/> \$1 Billion	\$10 Billion	\$39,100
<input type="radio"/> \$10 Billion	\$20 Billion	\$50,200
<input type="radio"/> \$20 Billion +		\$61,300

DUES CALCULATION

☐ Annual Dues

- ☐ **Add-On:** Year-Long Training Programs (Executive Leadership Programs): 10 employees at \$35,000
- ☐ **Add-On:** Frontline Leadership & Core Leadership Skills for New and Upcoming Managers Programs: 5 employees at \$9,000
- ☐ **Add-On:** Strategic Partnership: \$75,000 (Pledge an annual amount that will see your company receive a long-term, multidisciplinary sponsorship across all events for the year. Rate is contingent on overall association engagement.)

TOTAL DUE: _____

Submit to **Roni Ashley**, Senior Director Operations

- ☐ Payment for company dues is enclosed.
- ☐ Please send me an invoice.

Company Contacts

PRIMARY CONTACT (For billing and actions that require a full-membership vote, one primary contact is required for each individual company.)

Name _____ Title _____

EXECUTIVE ASSISTANT
(If applicable)

Name _____ Email _____

ADDITIONAL COMPANY CONTACTS

COMMUNICATIONS

Name _____ Title _____ Email _____

CREDIT & COLLECTIONS

Name _____ Title _____ Email _____

SUSTAINABILITY

Name _____ Title _____ Email _____

FINANCE

Name _____ Title _____ Email _____

GOVERNMENT AFFAIRS/PUBLIC POLICY

Name _____ Title _____ Email _____

HSEQ

Name _____ Title _____ Email _____

INTERNATIONAL TRADE/COMPLIANCE

Name _____ Title _____ Email _____

LEGAL

Name _____ Title _____ Email _____

PEOPLE & CULTURE

Name _____ Title _____ Email _____

SUPPLY CHAIN

Name _____ Title _____ Email _____

Energy Workforce Leadership

Members from the following companies make up the Energy Workforce Board of Directors and Advisory Board.

Baker Hughes 



HWH



DNOW

NEXTIER

CR Energy Services



HALLIBURTON



OIL STATES



AXIS
ENERGY SERVICES



PROPETRO®



KIMRAY
INC.



PIPER | SANDLER



FET



W. DAVID DE ROODE



accenture



Deloitte.



Membership Benefits

ELEVATE & ADVOCATE



Membership provides an experienced government affairs and advocacy team to advance business goals



More than 200 meetings with Administration officials and Members of Congress



Hundreds of interactions with state and local officials in targeted areas of TX, NM, CO, OK, LA

PROFESSIONAL TRAININGS



EXECUTIVE LEADERSHIP

The Executive Leadership Program delivers a competitive, forward-thinking talent management tool, providing an opportunity for high-potential personnel.

800+

Executive Leadership Program graduates in eight years



FRONTLINE & NEW MANAGERS TRAINING

Training programs that transform frontline leaders and new managers from individual contributors into effective leaders.



FINANCE FOR NON-FINANCIAL PROFESSIONALS

Aims to increase financial literacy and help employees understand their role in strategic decision-making.



ESSENTIALS OF LEADERSHIP

Provides tools for leaders across functions to affect internal change.

150

Yearly events



AI WORKSHOPS & PROGRAMS

Workshops and programs focused on how to seamlessly integrate and leverage AI tools across business operations



OIL & GAS 101

A comprehensive overview of oil and gas production across the value chain – from exploration, drilling and refining to production of oil and natural gas wells.



INDUSTRY TRAINING FOR US GOVERNMENT OFFICIALS

Created in partnership with the U.S. State Department to educate global energy influencers on technological innovations and business dynamics of the industry, allowing for stronger relationships between industry and state.

1110+

Foreign Service Officer trained in 29 years

NETWORK WITHIN SECTOR & BEYOND



Access to advocacy efforts tailored to fit individual company needs



Receive sector-specific market outlooks from top industry experts



Access to operators with sector-specific insights



Position your company as a thought leader through employee participation in Energy Workforce's committees

